



BUSINESS CHAPTER SACRAMENTO STATE ALUMNI ASSOCIATION

September 2006

35th Annual CBA Awards Banquet

By Carol Rumley, College of Business Administration

Business Chapter

600 Members Strong

Mission—To increase communication and the exchange of ideas among students, faculty and alumni, and to support the College of Business through sponsorships, events and mentoring.

Vision—A collegiate network of business alumni working together to strengthen the reputation of our school, increase personal prosperity, and advance individual career achievement.

The College of Business Administration honored its outstanding students and Alum of the Year, Randy Sater of Teichert Land Company and Stonebridge Properties, Inc., at the 35th Annual Awards Banquet in May at the University Union Ballroom.

Barbara Hayes, Director of SACTO, was Master of Ceremonies for the evening's program. Professors Dennis Tootelian and Jordan Halgas were faculty presenters.

The banquet celebrates academic achievement by

business students during this special event. Awards included outstanding senior, outstanding junior, outstanding master's student and outstanding students in each area of concentration. Over 50 scholarships were awarded.

CBA's four-year scholarships for incoming freshman were also announced. High school seniors Choua Vang from Florin High School and Amy Liu from River City High School were

recipients of these two prestigious scholarships. Ms. Vang received the Lance D. Atkinson Memorial Scholarship and Ms. Liu received the Donald R. Gerth President's Scholar Award in Business Administration. Mandy Holden was awarded the Foundation for Agency Management Excellence scholarship. It was the first year this scholarship has been awarded to a Risk Management and Insurance student. Accountancy major Heidi

(Continued on page 2)

Alumni Spotlight—Nicolas Alezeau

By Deanna Schluter

Nicolas Alezeau graduated in 2004 with a concentration in Operations Management. Already he has moved into his field of study as the Fulfillment Manager for POS Portal, a local point-of-sale equipment distribution company. In just a few short years, his list of accomplishments is as extensive as it is broad. He co-managed the opening of a 22,000 square foot distribution facility in Louisville, Kentucky; developed

Key Performance Indicators for several departments including Shipping, Download, and Materials; developed Service Level Agreements for fulfillment and implementation for both internal and external clients; identified and implemented new technologies including a wireless cycle counting device, key encryption devices, and wireless headsets; and hired, reviewed, trained, motivated, and adminis-

tered corrective action for staff of more than a dozen employees.

Within the company, Nicolas is known for his time spent on employee development and mentoring as well as his willingness to get his hands dirty. He has high expectation of himself and others, often being the first to arrive and

(Continued on page 2)

Business Alumni Chapter Officers

President—Kevin Nakano
Nakano Realty, Mortgage & Property Management
(800) 477-0075
kevin@nakanorealty.com

Vice Present—Vacant

Treasurer—Ron Hoffman
Pan American Underwriters
(916) 286-5981
ronhoffman@paula.com

Secretary— Vacant

Immediate Past President—
Matt Cologna
Grubb & Ellis
(916) 418-6016
matt.cologna@grubb-ellis.com

Chairs

Membership—Karen Gee
sac33411@hotmail.com
Communications—Debbie Raggio
WM Funds Distributor, Inc.
(800) 787-1621 ext 4846
djraggio@comcast.net

Fundraising—Vacant

Mentoring—Margo Murray
MMHA The Managers' Mentors, Inc.
(510) 531-9453
margo@mentors-mmha.com

Scholarships— Deanna Schluter
POS Portal
(916) 563-0111
dschluter@posportal.com

Networking Events—Vacant
Breakfast Speaker Series—
Kevin Nakano

Educational Series—
Kevin Nakano

Business Pathway to Success—
Kevin Nakano/Matt Cologna

Community Service—Vacant
Website— Kevin Nakano

Directors-at-Large

Theresa Milan
Paul Finn

CBA Awards Banquet—Continued

(Continued from page 1)

Stevens was presented the 2006 Dean's Award and the Outstanding Senior Award.

Our business community partners financially supported the event to enable participation by our student award winners and their guests. Major sponsors included: dinner sponsors

PricewaterhouseCoopers, Wells Fargo, and Placer County Office of Economic Development; reception sponsor was CGI-AMS; host bars were sponsored by Grubb & Ellis and VSP; and Teichert, Inc. sponsored the program printing. Comstock's and Sacramento Magazine were media partners for the event. There were also 53 table sponsors. CBA extends its sincere thanks to all for their support.

This very special event to honor our students' academic achievements will be held next year in the University Union Ballroom on May 9, 2007.

Alumni Bio - Nicholas Alezeau, Continued

(Continued from Page 1)

the last to leave. However, he is also quick to commend and reward when appropriate. Nicolas sets the tone for the working environment.

Nicolas' long term goals include starting a family, getting his MBA, and expanding his knowledge of

telecommunications. He enjoys spending as much time as possible with family and traveling (he recently returned from a month long excursion to Vietnam and Thailand). In his spare time he enjoys playing basketball, watching movies, exploring new wireless technologies, volunteering for the Thai

Community Christian Church, and helping his father with the family restaurant, La Boheme in Fair Oaks.



Grubb & Ellis
Property Solutions Worldwide

Matt Cologna, VP
Grubb & Ellis Company
1610 Arden Way, Suite 195
Sacramento, CA 95815

916.418.6016 direct
916.418.0231 fax

Grubb & Ellis is a full service commercial real estate company providing expertise in acquisition, disposition and leasing of office, retail, industrial & land properties.

Please call Matt Cologna if you have any commercial real estate needs.

LOCAL PRESENCE. GLOBAL REACH.

Business Chapter Considers Initiating a Mentoring Process

One of the many goals of the Business Alumni Chapter is to support the University and one way to achieve this goal is to provide alumni and friends with opportunities to give back to the University. To that end, the Business Alumni Chapter is considering initiating a mentoring process for students. The mentoring process has the potential to enhance the educational experience of students through mentors' sharing their real world experiences. Long term, chapter leaders hope that the outreach to students and the business community will be an avenue for building alumni membership.

The first phase of designing a mentoring process involves surveying students to assess their interest in the process, and pinpoint their professional and educational needs. The survey results will be used to identify professionals that have availability and interest in mentoring. Based on the results of this

process, a pilot session may be developed.

Margo Murray, (B.S. with honors 1963), will serve as a resource person to the Chapter to design, implement and evaluate the mentoring process. Margo is President and Chief Operating Officer of MMHA The Managers' Mentors, Inc., consultants to managers and administrators in industrial, government, transportation, academic, and financial organizations. Her custom-designed programs and published articles have won professional awards and a White House Recognition for Excellence. If you'd like to provide feedback about the proposed mentor process or if you'd like to get involved, please contact Margo at margo@mentors-mmha.com or (510) 531-9453.

Changing the Focus of the Business Chapter

By Kevin Nobuo Nakano

Over the past year, our board has organized many relatively small chapter-oriented events such as the business speaker series (Prospect Magazine, Jimboy's Tacos Franchise), educational series (basics of insurance, investments and real estate) and networking mixers (Harlow's Restaurant). In the upcoming year, as president of the chapter I'd like to change our focus, pull back on the smaller chapter-oriented events, and focus our time and resources on signature events like the annual Business Pathway to Success. We'll still do the smaller events, but less frequently. I feel that the larger events will help our chapter in many ways.

First, the signature events will be designed to add value to our members just as our smaller events have. For example, the annual Business Pathway to Success (BPS) provides our members with an outlet to give back to students and ultimately the University (helps to maintain a sense of connection). At the same time the event gives alumni/employers the opportunity to recruit super star candidates and exposure to other companies in the community.

Second, signature events give our chapter, the Alumni Association, and the

University more positive exposure in the business community. For example, we had over 30 professionals from 20 different companies participate in the BPS event. We hope that the increased exposure in the business community will help our chapter to bring in more paying members and/or more active members.

Third, signature events maximize the return on our investment (efforts, energy and use of resources). Our board and committees are comprised of volunteers and they are all very busy with their professional responsibilities in addition to their personal and community commitments. As a result, it makes sense to focus on a few signature events so that we maximize exposure for our chapter, the Alumni Association, and the University.

If you're interested in getting involved with the board or its committees, please feel free to contact me at 800-477-0075 or kevin@nakanorealty.com.

Upcoming Events

Wednesday, 9/20/06

6:30 PM Pot Luck, 7:30 PM Meeting - Board Meeting @ Alumni Center conference room

Wednesday, 10/18/06

6:30 PM Pot Luck, 7:30 PM Meeting - Matt Colonna's Home with special guest Gary Davis, Executive Director, Alumni Association

Alumni Association Names

New Association Director

Sacramento State recently named Gary Davis as the new Alumni Association Executive Director. Prior to coming to the Association, Gary Davis was a Program Director for the California State University Office of Advocacy and Institutional Relations where he provided leadership to the CSU Alumni Council and organized professional development for all 23 CSU campus alumni associations. Before joining the CSU system, Gary was the Legislative Director for Assembly Member Darrell Steinberg, Assembly Budget Committee Chair, where he served for over 5 years.

Gary earned a B.S. in Business Administration in 1999 from Sacramento State. He served as President of the Associated Students, Inc. during 1998-99 school year, where he initiated the idea of an on campus recreation/event center and created a student leadership mentoring program. Gary is also active in the community. He served for four years as a Trustee on the Natomas School Board, prior to moving to his current home in Elk Grove. He currently serves on the Sacramento County First 5 Commission, is co-founder of Playground Partners, and is a member of the Elk Grove Chamber of Commerce. Born and raised in the Sacramento region, Gary is married to Heather Davis (1999). They have three children: Grace (4), Adam (2) and newborn son, Eli.

Alumni On the Move

Every issue, we feature alumni updates. If you'd like to be in this section, please send your information to kevin@nakanorealty.com.

Theresa Milan has accepted a new position as the Director, Center of Excellence Program with the Los Rios Community College District Business and Economic Development Center. In her new position, Milan will be responsible for researching labor market trends, writing position papers as well as developing recommendations on how the community college system can respond and better meet the needs of regional employers. The main focus is economic development and prosperity for the greater Sacramento region.