



BUSINESS CHAPTER SACRAMENTO STATE ALUMNI ASSOCIATION

December 2008

Business Chapter

Over 750 Members Strong

Mission—A network of business professionals working together to support the continued improvement of the Alumni Association, the College of Business and Sacramento State; to promote individual member achievement and career advancement; and to make a positive impact in the communities where our members work and live.

Alumni Spotlight - Nathan Davis

By Ryan Wood

Prior to graduating from Sac State in 2002, Nathan interned at London Pacific Advisors, a local financial management firm which provides back-office support, reporting, research, and portfolio management for a network of financial advisors across the United States. London Pacific then promoted him to an associate research analyst while completing his senior year.

Upon graduation he worked for Cal-Mortgage Loan Insurance, a division within the State of California's Office of Statewide Health Planning and Development. Cal-Mortgage, an insurer of bonds issued by non-profit healthcare entities, has roughly \$1.6 billion of insured debt in the marketplace. As a senior accounts manager, Nathan monitored a portfolio of \$250 million for repayment, and he was involved in multiple workout situation for defaulted debt and troubled loans. He also actively participated in the issuance process of over \$60 million of insured debt.

In June, after five years with Cal-Mortgage, Governor Schwar-

zenegger appointed Nathan to the California Medical Assistance Commission. He is presently one of four senior negotiators and is responsible for negotiating Medi-Cal contracts with hospitals on behalf of the Department of Health Care Services. Through the contract negotiation process, the Commission currently saves the State General Fund as much as \$850 million annually.

In September of 2007, Nathan married the former Melissa Mazzoni, whom he met when they were both students at Sac State. They call Rancho Cordova their home, and enjoy spending time with family and friends. Nathan is also a recent member of the Sac State Alumni Association Business Chapter's Board of Directors.

We're Online

www.SacStateBizChapter.org

And on LinkedIn.com

Visit website, "Search Groups," enter "Sacramento State Business Chapter"

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Nakano Realty
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Alumni Association

Karyn Domich

For contact information for board members, visit the chapter website at www.SacStateBizChapter.org

Experienced Hire Government Career Fair

By Kevin Nakano



On Tuesday, October 21, 2008 the Business Chapter, the Sac State Alumni Association and the Franchise Tax Board held the first Experienced Hire Government Career Fair at the Sac State Alumni Center.

representatives from 10 state agencies. The event format was a panel discussion and a traditional free roaming career fair.

Attendees were given infor-

The event featured 20+ repre- **Cont'd Page 3**



Growth of the Business Chapter Since 2005

By Kevin Nakano, Chapter President

I became president of the Business Chapter in 2005 and it has been very exciting to be a part of the changes our chapter has undergone over the years.

Our chapter has grown in size from 588 members in 2005 to over 780 members today and our board has grown from seven members in 2005 to over 20 board members today. Our board is a diverse and dynamic group representing companies and government agencies such as HP, VSP, Downey Brand, New York Life, Grubb & Ellis, Robert Half International, EDD, Department of Transportation and US Postal Service. We plan to continue to grow and recruit new energetic board members in the years to come.

In terms of chapter activities, we started with an annual scholarship and a quarterly newsletter in 2005 and now our chapter offers several other activities/resources including business speaker events, website and online job board, joint networking mixers, mentor process, government career fairs, a LinkedIn page and the dictionary project event. And, we

Government Career Fair Cont'd

mation about the state government hiring process and the state agency representatives talked about their specific agencies and current and future opportunities for experienced hire candidates.

Over 150 working professionals attended the event and took advantage of this rare opportunity to interact with state agency employees and recruiters.

For more information, please visit: www.sacstatebizchapter.org.

plan to continue to add new events and programs that will benefit our members.

Our dedicated board members have been the driving force behind our chapter's continued growth, improvement and success. Our board members have made our quality events and programs possible, as well as helped our chapter and board to grow.

The Alumni Association staff (Dawniela, Karyn, Linda, Pat and Sara) have provided our chapter with tremendous support and guidance since 2005. We collaborated with the Alumni Association on many of our events. And, we look forward to working with the new executive director Jennifer Barber in 2009.

Upcoming Events

Every Third Wednesday

Event: Business Chapter Board Meeting

Time: 6:30 PM - 8:30 PM

6:30 PM - Dinner & Mixer

7:30 PM - Board Meeting

Location: Rotating

Contact: Kevin Nakano

E-mail:

kevin@nakanorealty.com

Spring 2009 Events

- Business Speaker Event: Future of Sacramento Economy
- Dictionary Project - Donate dictionaries to third graders and teach them how to use.
- Experienced Hire Government Career Fair
- Networking Mixers

www.SacStateBizChapter.org



SACRAMENTO STATE
Career Center

Alumni Services

\$50 /yr
Special for Alumni Members
23% off \$65 reg price

- Walk-in Services
- Follow-up Career Counseling Sessions
- Career Resource Library
- Computerized Career Information Center
- Career Center Handouts and Booklets
- Career Center Events
- On-campus Recruitment
- Lecture Series and Panels
- Career Connection
- Practice for Interview Sessions
- Optimal Resume

Career Center
California State University, Sacramento
(916) 278-6231

www.csus.edu/careercenter

Members On the Move

Every issue, we feature member updates. If you'd like to be in this section, please send your information to d_schluter@yahoo.com.

Deanna Schluter has accepted a new role with Hewlett-Packard in the Governance and Planning organization within Global Supply Chain Solutions. She has worked for HP for the past year in the Commodity Management space.

Connie Lee Nakano is owner of a new store: FancyFourPaws.com. Her online store specializes in customized clothing and accessories for small dogs. She also provides a dog treat line called Table Scraps. All treats are made locally in Sacramento with all natural human grade ingredients with no preservatives. The Chicken Crisps (100% slices of chicken breast) and Peanut Butter Bites (made with no wheat, corn, or sugar) are 2 popular favorites of many pooches. For more information visit www.FancyFourPaws.com or you may contact her directly at connie@fancyfourpaws.com.

SACRAMENTO STATE

The College of Business Administration at Sacramento State offers **outstanding graduate programs:**

- **MBA for Executives**
- **MBA**
- **MS Accountancy - online program**
- **MS Urban Land Development**
- **Certificate of Advanced Business Studies**

Information Session

January 28, 2009

5:30 p.m. - 7:30 p.m., Alumni Center
Sacramento State Campus

Seating is limited; register online today to reserve a space!

www.cba.csus.edu/mba

Questions? Call 916-278-6772.

Take the Next Step to Advance Your Career



SACRAMENTO STATE
COLLEGE OF BUSINESS ADMINISTRATION

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